



**MILCRIS<sup>®</sup>**

Relationships Beyond Measure

... Cost control ensures optimum return on Investment and Value for Money.

## WE BELIEVE THAT...

... A project well completed is one which satisfies the stakeholders/ Clients' aspirations and is completed within Budget.

... Every project requires precise, meticulous and thorough management for its SUCCESS.

... Professional ethics and morals is our driving force that creates "Relationships Beyond Measure".

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# MESSAGE FROM OUR CHAIRMAN

“Never before has it been more important for clients, design engineers, building contractors and contract/ cost managers to develop strategic relationships and work more closely with each other.”

## HIS HIGHNESS SAYYID SHIHAB BIN TARIQ AL SAID

Never before has it been more important for clients, design engineers, building contractors and contract/cost managers to develop strategic relationships and work more closely with each other.

The volatility of global economy and the uncertainty in the real estate sector has brought to light the importance of assessing construction costs accurately.

This has made it necessary for industry professionals to collaborate and deliver best value to their clients. The role of the Project Manager, Cost Consultant and Quantity Surveyor in such a collaboration is paramount, by efficiently managing projects, guiding and controlling costs and maintaining business ethics and integrity at every step of the project.

Milcris is one such fast growing organization, committed to providing clients with the best

possible Contract and Cost Management advice including Project Control mechanisms, Project Management and Design & Supervision Consultancy services from inception to completion.

Seven Seas Company is privileged to being associated with Milcris in their contribution to Oman's ambitious development drive in the construction sector.



**SHIHAB BIN TARIQ AL SAID**  
Chairman, Seven Seas Company LLC  
Sultanate of Oman



# MESSAGE FROM OUR CEO

“Long experience is the resource that keeps us flexible and adaptable and it is through the dynamism of change, and the introduction of new systems, methods, and technologies, that we will achieve that growth.”

## SUNIL PONNAMPERUMA

*Dear Client*

Milcris is a Chartered Quantity Surveying and Engineering Consultancy Company guided by a singular vision that addresses important issues of Contract and Cost Management, Project Management and Design & Engineering Services, and the increasing need for value that all customers' face against today's rapidly transforming construction industry.

We have undertaken this by competitively differentiating ourselves in the industry through four essential drivers, each addressing both the long-term and immediate goals we must achieve, for our clients as well as for our growth and success.

**OUR FUTURE** is secure as long as we understand that change is the challenge. Long experience is the resource that keeps us flexible and adaptable and it is through the dynamism of change, and the introduction of new system, methods, and technologies, that we will achieve that growth.

**OUR APPROACH** is summed up by the proposition that relationships are beyond measure. Listening carefully to your needs and wants, sharing your concerns, and meeting your expectations - this is how we will always approach our customers.

**OUR WAY OF WORKING** has the goal of delivering to you excellence through value for money. We continually monitor and analyse our pre and post contract operations with the aim of improving efficiencies and performance wherever possible. A key resource in achieving our brand promise is technology, which will enable gains that form the basis of fresh investment and tomorrow's growth.

**OUR SPIRIT** is focused on the will to excel, where each member of our organization benefits from the presence of the others and all combined bring about results through global best practices that would not be possible for one alone. Asian, European, Middle Eastern - Milcris represents multi-cultural diversity and universal skill.

It is a proud achievement - a professionalism that has gained us an intimate understanding of our customers and industry, and enabled us to rapidly grow our business in the Gulf and target the penetration of new markets in Asia and Europe.

Thank you for your expression of interest and on behalf of myself and the entire Milcris team, we look forward to working with you.



**SUNIL PONNAMPERUMA**  
Chief Executive Officer

# VISION AND MISSION

## OUR VISION

We will be a Global leader in Quantity Surveying and in services such as Project & Construction Management, Cost Consultancy, Contracts & Claims Management and Design & Engineering Consultancy delivering excellence and value for money to our Clients, while achieving growth and return to our Stakeholders.

## OUR MISSION

Nurturing our resources and using our variety of skills, strengths and expertise to sustain existing Clients, establish new markets and enhance quality growth whilst providing professional and ethical services delivering superior value creations.



# OUR RESOURCES

Our Resources comprise a unique diverse mix of people in both their professional background and culture. We believe this diversity adds richness to our business and greater creativity in the solutions we deliver. Most of our staffs are professionally qualified Quantity Surveyors, Project Managers, Engineers, Architects, Contracts and Claims Managers, Expert Witness and the like. Our staff are trained to go beyond the frontiers of conventional methods to produce practical, reliable, innovative and cost effective solutions that fit into your budget.

MILCRIS draws on the expertise of our dedicated employees who number in excess of 80 professional and technical staff who are available in Muscat Office, Oman and over 40 employees in Colombo Office, Sri Lanka. We believe in sharing of knowledge. All employees share their work experiences and knowledge with each other. We conduct Continuous Professional Development Programs for our employees to refresh as well as gain further knowledge. For this purpose we have constructed a separate dedicated Training Centre to uplift the standards of our employees and also to standardize our deliverables.

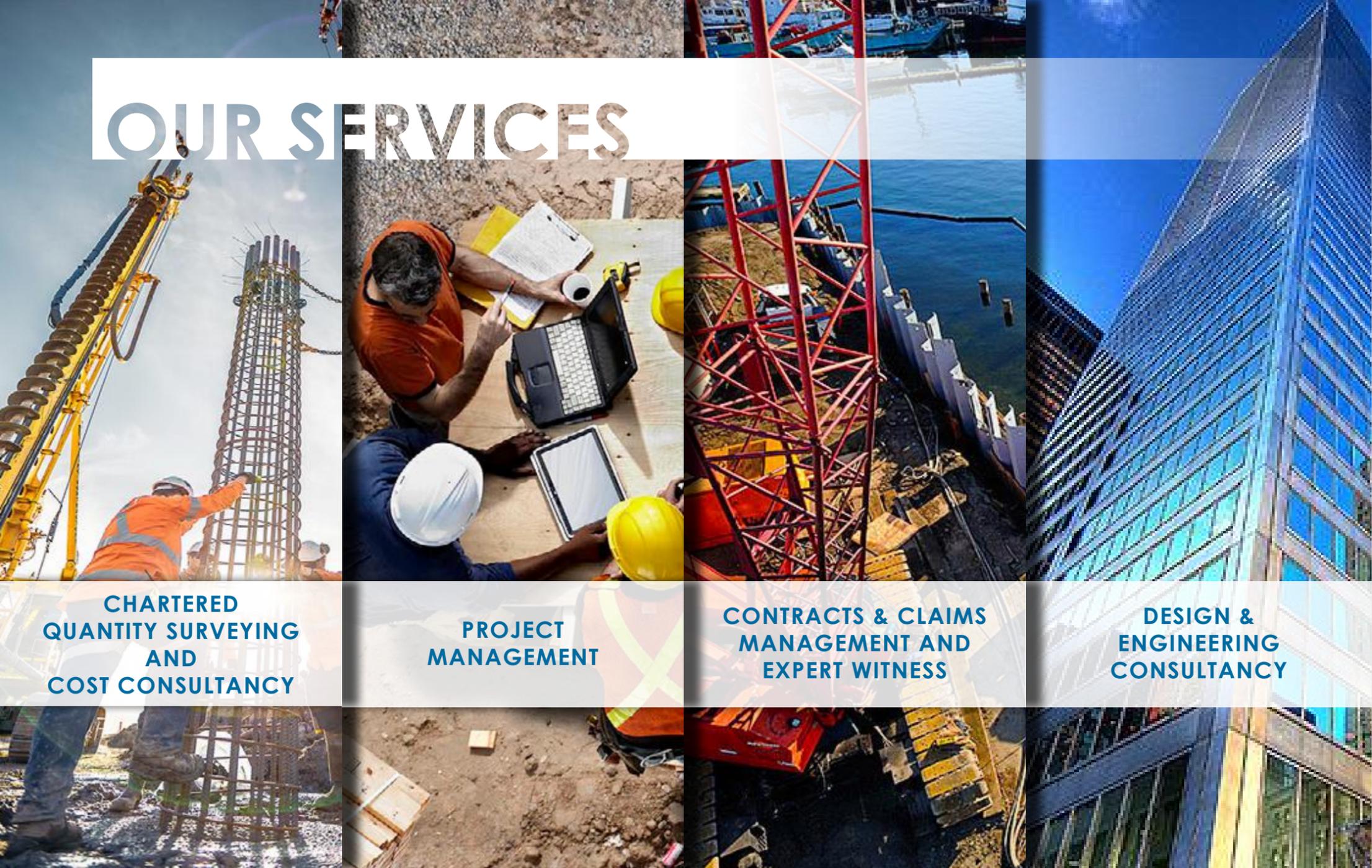


# MARKET GROWTH



Milcris Market growth has increased at a significant rate over the past four years in the Government as well as Private sectors.

# OUR SERVICES



**CHARTERED  
QUANTITY SURVEYING  
AND  
COST CONSULTANCY**

**PROJECT  
MANAGEMENT**

**CONTRACTS & CLAIMS  
MANAGEMENT AND  
EXPERT WITNESS**

**DESIGN &  
ENGINEERING  
CONSULTANCY**

CHARTERED QUANTITY SURVEYORS | PROJECT MANAGERS | COST CONSULTANTS |  
CLAIM MANAGERS | CONTRACT MANAGERS | DESIGN & ENGINEERING CONSULTANTS

The preparation, monitoring and control of quantities and costs, together with the transparency and accuracy of verifiable information, are key issues that affect the success of any construction project.

Milcris offers effective Cost & Commercial Solutions and Contract & Claims Solutions for all types of Construction projects. Milcris produces and reports to Clients and Design Engineers accurate, verifiable information which ensures that quantity and cost progress can be monitored and controlled in real-time and in line with progress on site.

Through rigorous processes and systems, discrepancies and cost overflows are detected and rectified sufficiently early in the entire construction process to afford corresponding value engineering activities.



Milcris provides independent, objective, accurate and reliable capital and operating cost assessments applicable for investment funding and project control.

The preparation of documentation for tender, tender evaluation, contract and claims management and resolution of disputes, as well as contract administration activities are key to effective and timely delivery of project works.

The benefits of our project management services are numerous: accurate quantity control is the basis for cost management, contract management, schedule management, procurement, logistics, and resourcing.

The greater the monitoring and control of quantities and costs from the initial feasibility stage to its completion, the better managed the project will be to both the Clients and the Design Engineering Professionals.

Milcris analyses investment and development for the guidance of owners, stake holders, financiers and developers.



## COST MANAGEMENT

Our Cost Management services benefit several leading public and private sector clients in our portfolio. Our Senior Quantity Surveying Personnel are experienced in Value Engineering to manage costs pro-actively without increasing future life cycle liabilities. The Services we offer are categorised in 3 stages as mentioned below:

<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>
Design Estimates; Concept, Preliminary and Detailed Design (Pre-Contract)	Tender Documents; Tender Document as per Clients' requirements (Pre- Contract)	Post tender administration: (Post-Contract)

### PRE- CONTRACT QS SERVICES

1. Concept Design Stage Cost Estimate
2. Schematic/Elemental Design Stage Cost Estimate
3. Detail Design Cost Estimate
4. Tender Documentation
5. Compiled Tender Document
6. Financial reviews of tenders received and recommendation report
7. Preparation of Contract Document

### POST- CONTRACT QS SERVICES

1. Verifying the compliance of Bonds and Insurances
2. Certifying the interim payment applications
3. Cost /Financial Reports and cash flow forecasts
4. Validity of Variations, valuing and finalising
5. Reviewing the cost of the contractor's proposal
6. Settlement of Final Account(s)
7. Evaluation and recommendation of contractual claims submitted by the Contractor
8. Participation in Handing Over process

## CONTRACTS & CLAIMS MANAGEMENT AND EXPERT WITNESS

MILCRIS provides professional Contractual and Claim advice to our esteemed Clients. Our dedicated Contract & Claim managers provide advice on how contracts can be set up and managed to avoid claims and how to deal with claims when they do unavoidably occur. We take time to understand what the client's construction claims' objectives are and how best we may be able to meet his expectations. Our team of Contract & Claim managers offer solutions of strategic procurement and contractual advice, dispute avoidance & resolution and expert witnesses from the initial stages of the project itself, to the advantage of our Clients.

MILCRIS provides access to a panel of highly experienced **RICS Expert Witnesses (EW)** in all areas of Construction. Our expert Witnesses provide professional advice in all areas of construction disputes, litigations and arbitrations including building survey, Dilapidations, Valuation, breach of statutory requirements, breach of Contract, defective work, extension of time etc.

### CONTRACTS & CLAIMS MANAGEMENT SERVICES WE OFFER

- |   |  |
|---|--|
| <ol style="list-style-type: none"> <li>1. Claims avoidance</li> <li>2. Best practice review and drafting of contract terms and conditions</li> <li>3. Claims management</li> <li>4. Provide advice on how to avoid any additional cost and where not possible how to minimize the costs of legitimate claims</li> <li>5. Dispute management and resolution</li> <li>6. Commercial settlement strategies and negotiations</li> <li>7. Termination, disruption, extension of time, additional payment and variations-based</li> </ol> | <ol style="list-style-type: none"> <li>8. Consultation on Adjudication and arbitration</li> <li>9. Expert witness</li> <li>10. Proactive risk/claim assessment and management</li> <li>11. Ensuring the successful execution of site construction contracts in accordance with contract document, financial and qualitative targets</li> <li>12. Ensuring the proper Site Purchasing process is followed and maintained</li> <li>13. Initiate and manage claims against 3rd party contracts</li> </ol> |
|---|--|





## PROJECT MANAGEMENT

Essentially project management is aimed at understanding and defining the project objectives and designing and implementing a strategy to achieve the objectives, drawing on established tools and techniques to plan and control the process.

Milcris has an established track record of delivering successful projects for clients that meet their business needs. Our approach is based on a defined methodology that addresses the needs of the project throughout its life cycle, from inception through to completion and handover.

### PROJECT MANAGEMENT SERVICES WE OFFER

- |                               |   |
|-------------------------------|---|
| 1. Risk and change management | 9. Programming and Time Management        |
| 2. Change management          | 10. Project Control                       |
| 3. Risk management            | 11. Project status report                 |
| 4. Value Management           | 12. Operation and maintenance manuals     |
| 5. Contractor appointments    | 13. Procurement of commissioning services |
| 6. Tender Management          |   |
| 7. Project Execution Plan     |   |
| 8. Project control procedures |   |



## ARCHITECTURAL DESIGN & CONSTRUCTION SUPERVISION

Architectural Design essentially is a product of an individual mind but realized through association of experts from allied fields who contribute in the process of construction. Mutual respect and understanding works wonders for ensuring high quality of the end-product.

Milcris approach is based on a defined methodology that addresses the needs of the project throughout its life cycle, from inception through to completion and handover. We aim at delivering places of value to those that inhabit them.

Milcris Plan of Work organizes the progress of designing, constructing, maintaining and operating building projects into a number of key Work Stages. The sequence or content of Work Stages may vary or they may overlap to suit the procurement method and the project programme.

### ARCHITECTURAL DESIGN & CONSTRUCTION SUPERVISION SERVICES WE OFFER

- |   |   |
|---|---|
| 1. Site Visits & Analysis   | 7. Providing detailed tender drawings and specifications              |
| 2. Preliminary Architectural, Structural & MEP design development | 8. Evaluation and recommendations for the selection of the Contractor |
| 3. Detailed Architectural, Structural & MEP design Development    | 9. Supervision of the project during the execution                    |
| 4. Advisory services by the Design Architect                      | 10. Monitor progress and quality of work and manage progress meetings |
| 5. Co-ordination and liaison with all other Consultants           | 11. Tests on completion and taking over                               |
| 6. Co-ordination of all the approvals                             |   |



# QUALITY ASSURANCE

“To sustain and enhance client satisfaction, Milcris maintains a Quality Management system that is designed to continually improve performance while addressing our clients requirement”



Our Quality Management system is certified in accordance with the International Standard ISO 9001:2008.

The Milcris Quality Manual is the signpost document of our QM system; it facilitates uniformity and efficiency by guiding employees to relevant organizational procedures and work instructions.

A dedicated training program to develop the Human Resources of the Host Country is achieved through “on-the job’ training for 6 months and undergraduate ‘Industrial training’.

In recognition of the importance of quality standards and ‘working according to plan’, Milcris delivers services to our Clients in compliance with worlds standards such as International Standards Organization (ISO).

Milcris continuously develops human resources in the core-activities of the company through structured training programmes, both on the job and off the job training to young undergraduates.

MILCRIS IS ‘Regulated by RICS’  
(Royal Institution of Chartered Surveyors, UK)



Being regulated by the Royal Institution of Chartered Surveyors conveys the company’s technical aptitude in providing a professional service to our Clients.

Milcris is required to comply with the high professional, technical and ethical standards of the RICS, with particular emphasis on RICS Rules of Conduct covering professional indemnity insurance, training of staff, complaints handling and, where applicable, the handling of clients’ money in order to comply with the Rules of Conduct for Firms.

This regulation ensures that surveyors are doing the best possible job in the best interests of our Clients.

# OUR PORTFOLIO

MILCRIS extensive project portfolio extends across the spectrum from Airports to Hospitality to Marine.

## INFRASTRUCTURE AND TRANSPORT



### PROJECT 01

Muscat International & Salalah Airports



### PROJECT 02

Underpasses and Flyovers along Darsait - Al Wadi Al Kabir road



### PROJECT 03

Al Mahaj Roundabout and related Drainage & Road works

PROJECT 04  
Al Ghubra Bridge Widening & Junction Improvements



PROJECT 05  
Mabellah South Interchange



PROJECT 06

Adam Airbase



MILCRIS maintains its standards of quality and gives value for money to the 8 billion US dollars valued projects we manage.

## MARINE & HEALTH CARE

### PROJECT 01

Sultan Qaboos Naval Base at Mirbat



### PROJECT 02

Chinese Clinic at Baushar

## EDUCATION

### PROJECT 01

Dhofar University, Salalah



### PROJECT 02

Al Khoud Private School

### PROJECT 03

International College of Business & Technology, Sri Lanka



### PROJECT 04

26 schools in 4 Governorates – Muscat, Al Dakhliya, Al Sharqiya and Dhofar



### PROJECT 05

Royal Flight Residential Complex, New School



### PROJECT 06

Mazoon University College, Oman

The MILCRIS professionals are well experienced, knowledgeable and possess expertise in all disciplines of our scope of services.

We have a vast experience in supporting our Clients, both in the public and private sectors and in the management of complex and multi-disciplinary projects.

## HOSPITALITY & LEISURE



### PROJECT 01

Rotana Beach Hotel Salalah



### PROJECT 02

Sundus Rotana Hotel



### PROJECT 03

Wadi Adhan Resort Salalah

PROJECT 04  
Radisson Blu Resort – Sohar



### PROJECT 06

Five Star Luxury Hotel No: 1 - Saraya Bandar Jissah



PROJECT 05  
Duqm Crowne Plaza Hotel



## COMMERCIAL & OFFICIAL



### PROJECT 01

Commercial Building for Seven Seas Petroleum at Bausher



### PROJECT 02

The Forum Shopping Centre



### PROJECT 03

Craft Industries Building at Airport Heights

PROJECT 04  
Seven Seas Headquarters at Al Seeb



### PROJECT 06

Supreme Court at Al Ghubra



PROJECT 05  
Civil Service Pension Fund Head Office



## RESIDENTIAL



### PROJECT 01

Zahrat Al Kareef Residential Development



### PROJECT 02

VVIP villa at Al Azaiba



### PROJECT 03

Mountain Villa at Jebel Akhdhar

### PROJECT 04

VIP Villa at Qurum



### PROJECT 05

Hostel for Employees of Chedi Hotel



### PROJECT 06

VVIP Villa at Al Khoud



### PROJECT 07

Al Hail Greens Residential Development



### PROJECT 08

Staff Accommodation Complex

Across all projects MILCRIS builds productive and efficient team dynamics & ethics that enhances the success rates of the projects and maintains high Client satisfaction.

## OTHER PROJECTS



### PROJECT 01

Renaissance Museum, Oman



### PROJECT 02

Voltamp Transformer Manufacturing Plant at Sohar



### PROJECT 03

Sohar Water Supply Network Phase 2

### PROJECT 04

Logistic Facility at Barka, Oman



### PROJECT 05

Car Park Building



### PROJECT 06

Swiss Village - Masdar City, Abu Dhabi



# OUR ECO POLICY



As a responsible corporate entity we strive to contribute to the global efforts towards a world of shared prosperity and environmental sustainability.

Our enthusiasm and commitment in these activities is dedicated towards enhancing the quality of life.

We also value sustainability to ensure the protection of the environment for our future generations.

## CONTACT US

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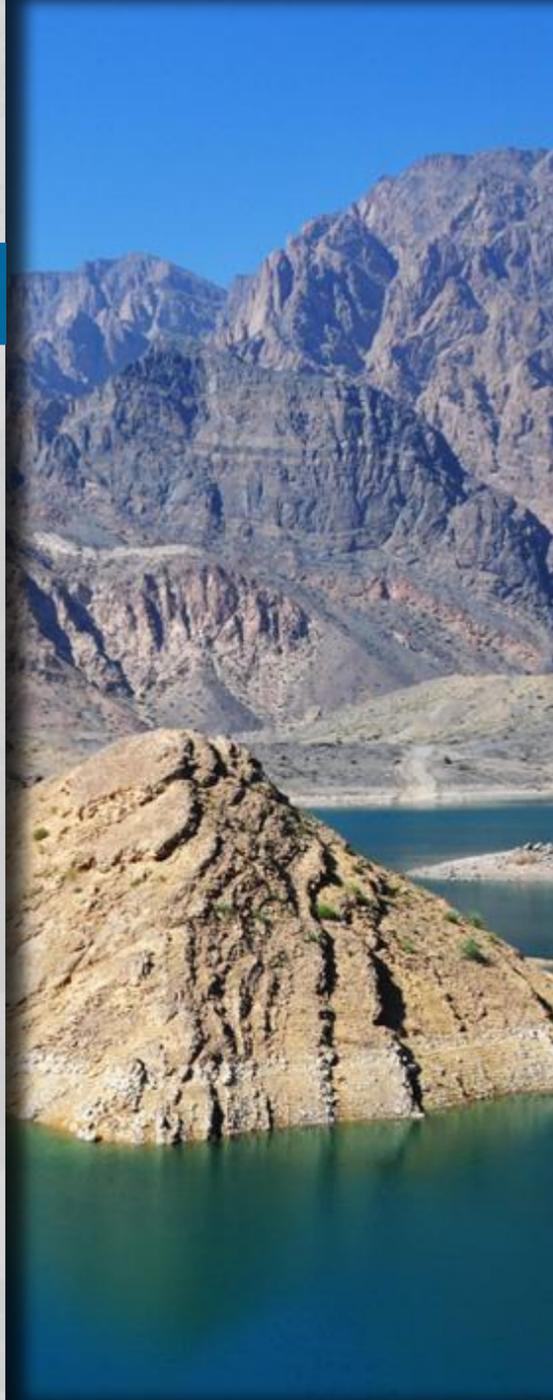
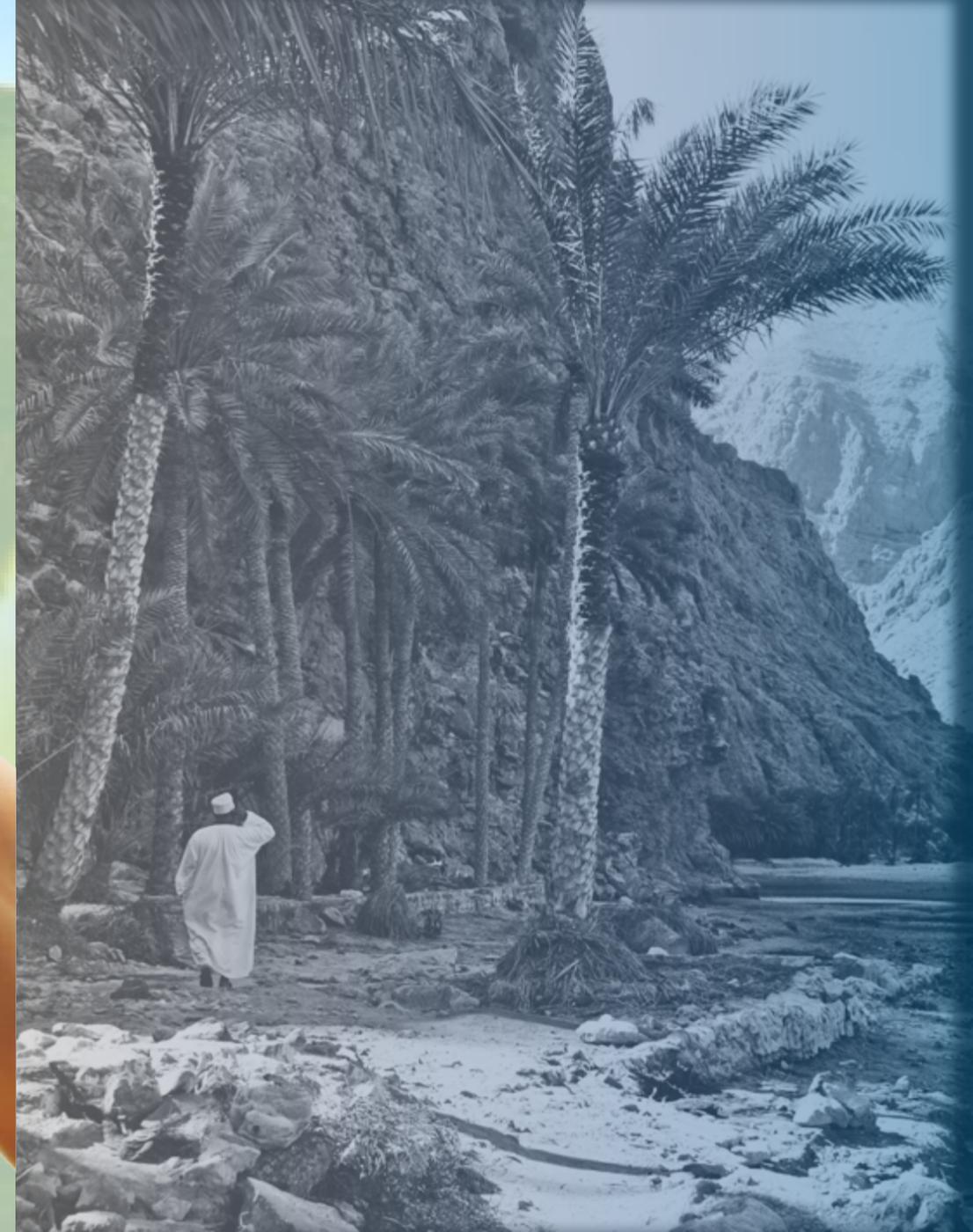
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